AFRICAN ECONOMY INC. — ENERGY · NAMIBIA · PIPELINE

Dangote launches $2.5bn Namibia fuel storage push

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Nigerian industrialist Aliko Dangote has initiated construction of a fuel storage depot in Namibia, with the broader initiative carrying a stated value of $2.5 billion that also encompasses a planned regional pipeline project, according to a report published 4 November. The announcement marks a further geographic expansion of Dangote's energy infrastructure ambitions beyond Nigeria, targeting southern Africa's fuel logistics market.

Details disclosed publicly remain limited at this stage. The $2.5 billion figure covers both the Namibian storage depot and the associated regional pipeline component, but the article does not specify storage capacity, pipeline route or length, project financing arrangements, or the identity of any co-investors or engineering contractors. It is not yet clear from available reporting whether a formal engineering, procurement, and construction contract has been signed or whether the initiative is at an earlier development stage — the language 'planned fuel storage depot' alongside 'launched construction' suggests the project may still be transitioning from planning to execution.

Namibia is an increasingly active node in southern Africa's energy landscape. The country has attracted significant upstream interest following recent offshore discoveries, and its geographic position makes it a credible candidate for a regional fuel distribution hub serving landlocked neighbours. A large-scale storage and pipeline system would logically complement that upstream momentum by addressing midstream and downstream infrastructure gaps across the region. However, none of

this upstream context is confirmed as directly connected to the Dangote initiative in the source reporting.

For Norwegian energy service companies, the most important near-term action is monitoring. Until contract awards, open tenders, or formal prequalification processes are announced, there is no procurement entry point. The scale of the stated investment — $2.5 billion — means that if the project advances to execution, it would likely require international engineering and construction partners with large-diameter pipeline and bulk liquid storage expertise. That is the moment to engage. Norwegian firms with pipeline engineering, materials supply, or project management capabilities in midstream infrastructure should log this development and track Dangote Industries' official project announcements for concrete procurement signals.

Why this matters to partners and clients of Saga

This is an early-stage announcement without a confirmed signed contract or open tender, so the appropriate action is monitoring rather than procurement outreach. Norwegian firms with pipeline engineering, midstream construction, or bulk liquid storage expertise should track official Dangote Industries announcements for prequalification or EPC tender notices. Saga Advisory recommends registering interest with regional project-development contacts in Windhoek to stay ahead of any formal procurement process.

PARTNER ANGLES

- **Pipeline:** Monitor for EPC tender on the regional pipeline component; large-diameter fuel pipeline construction is a direct capability match if the project reaches contract stage.
- **Service:** Bulk liquid storage terminal construction may require specialist tank engineering and inspection services — flag for outreach once a contractor shortlist is published.
- **Subsea/FPSO:** No subsea element is indicated at this stage; relevance is limited unless a marine offloading or jetty component emerges in later project documentation.
- **Drilling:** No upstream drilling component is referenced; this is a midstream/downstream infrastructure play — monitor only.

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