CLUB OF MOZAMBIQUE · MOZAMBIQUE · LNG

Mozambique LNG holds second supplier Speed Meeting in Pemba with 100-plus firms

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Mozambique LNG has held a further Speed Meeting event in Pemba, bringing together more than 100 Mozambican companies in a structured forum designed to connect domestic suppliers and service providers with the project's procurement and supply chain teams. The Pemba event follows an earlier Speed Meeting that convened more than 200 Mozambican companies, indicating that the project is sustaining and expanding its local supplier engagement programme across northern Mozambique.

Pemba, the provincial capital of Cabo Delgado, serves as a key logistical hub for the Mozambique LNG project, which is anchored further north along the coast. Holding a dedicated event in Pemba reinforces the project's outreach into the immediate host region, where local content expectations and community economic linkages carry particular weight. The Speed Meeting format allows suppliers to present credentials directly to procurement representatives, accelerating initial qualification conversations across categories such as logistics, construction, catering, maintenance, and professional services.

Local content requirements remain a central obligation under Mozambican law, and project operators are expected to demonstrate active, documented engagement with domestic suppliers before turning to international vendors. By running multiple Speed Meeting events — across different locations and at different scales —

Mozambique LNG is building a broader record of supplier engagement and extending its reach into the local business community beyond what a single event could achieve.

Mozambique LNG, operated by TotalEnergies, has been suspended since the operator declared force majeure in April 2021 following an insurgent attack on the town of Mocímboa da Praia. The project has remained on hold, with TotalEnergies and its partners monitoring the security environment in Cabo Delgado before committing to a resumption timeline. Despite the prolonged suspension, the continuation of structured procurement outreach activities — now across at least two separate Speed Meeting events — signals that pre-operational planning and supplier pipeline development remain active workstreams.

For Mozambican companies, repeated engagement opportunities of this nature allow more businesses to establish early relationships with the project's procurement teams and complete initial qualification steps ahead of any restart. When Mozambique LNG does resume construction and operations, demand for local goods and services will be substantial, covering civil works, marine logistics, camp management, waste management, and a range of technical support functions. Companies that have navigated qualification processes early will be better placed to capture contracts when capital expenditure accelerates.

Why this matters to partners and clients of Saga

The cadence of multiple Speed Meeting events across different locations strengthens the case that a restart is a live planning scenario, not a distant contingency, making this a priority monitoring story for Norwegian LNG, marine logistics, and construction services firms. Norwegian companies with relevant capabilities should ensure they are registered in TotalEnergies' vendor database and consider direct engagement with the project's supply chain teams in Pemba or Maputo. The Pemba hub specifically may offer earlier entry points for Norwegian marine and logistics service providers given its role as the operational staging base.

PARTNER ANGLES

- **Marine logistics and offshore vessel operators:** Pemba port is the primary staging base for offshore supply operations; early vendor qualification positions Norwegian marine operators ahead of renewed construction-phase demand.
- **LNG plant construction and engineering contractors:** Multiple supplier engagement events signal active pre-restart planning; Norwegian EPC and specialist LNG contractors should seek TotalEnergies supply chain registration now rather than waiting for FID confirmation.
- **Camp management and facilities services providers:** Local content events consistently reference catering and camp management as target categories, areas where Norwegian-linked service firms with African project experience can compete directly.

Original source: Club of Mozambique →

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