PAN AFRICAN VISIONS · MOZAMBIQUE · LNG

Mozambique LNG unlocks $4.5bn local supply chain

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TotalEnergies has opened approximately $4.5 billion in local business opportunities through its Mozambique LNG project, engaging more than 100 companies at a supplier forum held in Pemba, the coastal city nearest the Cabo Delgado LNG development site. The forum marks a significant step in the project's local content strategy, connecting Mozambican and regional businesses with procurement pathways across a broad range of service and supply categories.

The Pemba engagement is part of TotalEnergies' structured effort to develop an in-country supply chain capable of absorbing a meaningful share of the capital and operational expenditure associated with Mozambique LNG — one of the largest LNG developments on the African continent. By convening over 100 companies in a single forum, the operator is signalling an active procurement pipeline and a preference for local or locally partnered vendors across categories that are likely to span construction, logistics, catering, civil works, maintenance, and technical services.

Mozambique LNG has faced well-documented delays following a force majeure declaration in 2021 triggered by an insurgency in Cabo Delgado province. TotalEnergies has not publicly confirmed a revised final investment decision timeline in the article, but the convening of a large-scale supplier engagement event of this nature indicates the operator is advancing preparatory commercial activities. Forums of this type typically precede or accompany formal tender issuance as operators build a qualified vendor database and assess local capability gaps.

Pemba, as the logistics hub for offshore LNG operations in Area 1, is central to any supply chain buildout. Infrastructure investments in and around Pemba — port facilities, laydown areas, accommodation, and roads — are prerequisites for large-scale LNG construction activity, and local business participation in these categories represents the most accessible near-term opportunity for Mozambican enterprises. The $4.5 billion figure cited appears to represent the total addressable local procurement opportunity across the project lifecycle, though the article does not break this down by category, phase, or timeline.

For international service companies already established in Mozambique or evaluating entry, the forum outcome reinforces that TotalEnergies is actively mapping its supply chain well ahead of full construction resumption. Companies that have not yet engaged with the project's local content and procurement teams face a narrowing window to establish the partnerships, joint ventures, or local registrations that would qualify them for forthcoming tenders. The scale of the opportunity — $4.5 billion across a project of Mozambique LNG's complexity — covers subsurface, offshore, onshore LNG, marine, and camp and logistics segments, each requiring different technical credentials and local partnering arrangements.

Why this matters to partners and clients of Saga

This is a supplier engagement and local content forum — not a signed contract or FID — so the appropriate action is monitoring and relationship-building rather than procurement outreach. Norwegian service companies should register with TotalEnergies' Mozambique LNG vendor qualification system if not already listed, and identify credible Mozambican joint-venture partners to meet local content thresholds. As formal tenders approach, companies with LNG construction, marine, subsea, and camp-logistics credentials will be best positioned to convert forum participation into shortlist status.

PARTNER ANGLES

- **LNG:** Monitor TotalEnergies' vendor qualification process for Mozambique LNG and ensure technical credentials cover both offshore and onshore LNG construction scopes ahead of tender release.

- **Subsea/FPSO:** Engage early with TotalEnergies' procurement team to position for offshore installation and subsea tie-in scopes that will form part of the $4.5 billion addressable opportunity.
- **Drilling:** Track any well workover or infill drilling programmes that may be activated alongside construction restart, and confirm rig and well-services registrations are current in Mozambique.
- **Pipeline:** Assess opportunity in onshore pipeline and facilities construction within the LNG plant and export corridor, where local partnering arrangements will likely be required for qualification.
- **Service:** Identify Mozambican companies attending the Pemba forum as potential local partners for logistics, maintenance, and camp services, which represent the most accessible near-term procurement categories.

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