

ZALLAF LIBYA OIL & GAS - TENDERS (LIBYA) · LIBYA

Zallaf Libya ESP Tender EXP-122-2023 Confirmed Across All Area Fields

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Zallaf Libya Oil & Gas has issued and extended Tender No. EXP-122-2023, covering the provision of artificial lift system equipment and services — specifically electric submersible pump (ESP) technology — across all of the company's area fields. The confirmed scope of "all area fields" is a significant detail, indicating this is a company-wide procurement rather than a single-field or pilot programme, which broadens both the scale of the requirement and the commercial value of any resulting contract.

Zallaf Libya Oil & Gas is a state-linked upstream operator active in Libyan hydrocarbon development. ESP systems are a critical well-production technology used to boost fluid lift from reservoirs where natural pressure is insufficient to sustain target flow rates. A multi-field ESP programme of this kind points to a strategic push on artificial lift optimisation across Zallaf's entire operated portfolio, suggesting the operator is prioritising near-term production enhancement over new development drilling as its primary output growth mechanism.

The tender was originally published on 3 April 2023 and has since been extended, giving suppliers additional time to prepare and submit bids. The extension is a procedural development rather than a contract award — no supplier has yet been selected and the procurement window remains open. For well services and artificial lift specialists, the combination of an extended deadline and an all-fields scope makes this a material commercial opportunity requiring prompt action.

Libya's oil sector has continued its gradual recovery, with the National Oil Corporation targeting production increases from fields across the country. Operators including Zallaf have been investing in field-level production enhancement to capture output gains efficiently. Artificial lift programmes are a cost-effective mechanism for achieving near-term production uplift, and the all-fields framing of this tender suggests Zallaf is committing to a sustained ESP deployment rather than a one-off intervention, which could imply longer-term service and maintenance requirements beyond the initial equipment supply.

For Norwegian oil and gas service companies, this is a live, extended tender with confirmed multi-field scope — meaning qualified suppliers in the ESP and artificial lift space should treat this as an immediate and substantive commercial opportunity. The tender covers both equipment provision and associated field services, broadening the entry point for companies offering hardware supply alongside technical support, installation, and ongoing maintenance capabilities in North African operating environments. Companies without an established Libya track record should consider teaming with a local agent to meet qualification thresholds ahead of the revised submission deadline.

Why this matters to partners and clients of Saga

The confirmed all-fields scope of Tender EXP-122-2023 elevates this from a routine procurement signal to a strategically significant opportunity — Norwegian ESP equipment suppliers and well services companies should pursue tender documentation from Zallaf Libya procurement as a priority. The combination of equipment supply and field services scope suits Norwegian companies with integrated artificial lift offerings, particularly those with North Africa operational experience. Firms without an existing Libya presence should move quickly to identify a qualified local partner or agent to satisfy likely in-country requirements.

PARTNER ANGLES

- **ESP equipment manufacturers:** Direct equipment supply opportunity across all Zallaf-operated fields; tender scope covers hardware provision, making this a volume opportunity for established ESP vendors.

- **Well services and artificial lift specialists:** Field services component of the tender opens scope for installation, commissioning, and maintenance contracts — multi-field deployment implies recurring service demand beyond initial supply.
- **Local Libyan agents / in-country partners:** Norwegian companies without a Libya track record will likely need a qualified local representative to meet tender qualification requirements; early partnership discussions are advisable given the extended but time-limited deadline.

[Original source: Zallaf Libya Oil & Gas - Tenders \(Libya\) →](#)

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